

The Therapist Support Network School Contractor Checklist



Work WITH schools without working FOR them.

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HI! I'M ELISE.

Mom of Three

Speech-Language Pathologist

School Contractor

Hobby Farmer

*and your go-to for
all things school
contracts!*

I'M GLAD WE FOUND EACH OTHER!

After years of working as a sales and management for a large staffing company, I left and thought I was done with schools for good. However, COVID struck and I needed a way to make money BUT also accommodate a schedule now full of quarantines, etc.

The opportunity to contract fell into my lap. I realized that it wasn't schools I was done with, it was the lack of control and low pay that I was done with.

I haven't looked back. I added on more contracts and now get my summers off AND Fridays off, as well.

If you love school populations but are done with caseloads and pay you can't control--AND you feel that drive towards self-employment--you're in the right place.

Let's do this thing!

School Contractor Checklist

- Determine Offerings (niche, virtual, etc)
- Establish Target State(s)
- Prepare Your "Script" for Calling Schools
- Identify Schools With a Need
- Contact School SpEd Department
- If Using an RFP, Submit Documents
(if won proceed with contacting SpEd Director and marketing)
- Pitch Your Services
- Register Business (if applicable)
- Obtain EIN/TIN/Liability Insurance
- Send Contract
- Upon Signature, Send W9/Other Docs
- Onboard the School and Start!

NEED ADDITIONAL SUPPORT?

I would love to support you with materials (including contracts) and information needed to execute a contract OR just hop on a coaching call and discuss your needs.

My goal is to address provider burnout AND the staffing shortages schools are facing by making school contracting easier and affordable for SLPs and OTs.

Check out our additional offerings ↓

www.thetherapistupportnetwork.com

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